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Seven new tenants for PKFZ

More expected to move in due to
good infrastructure and facilities

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PORT Klang Free Zone (PKFZ) has secured another seven new tenants at its industrial and commercial area with an estimated investment of over RM50mil.

PKFZ managing director Noel Gulliver confirmed that seven companies had signed the lease agreements to make use of the free trade zone status and facilities at Pulau Indah.

"They come from a mixture of logistics operators, traders and oil and gas players. With their presence, PKFZ is on the right track to attracting our targeted market.

"In addition to this, we have another 34 companies that have expressed strong interest and their tenancies are in the pipeline.

"We hope to get their green light within this month, with an estimated investment of over RM100mil," he said in an interview.

PKFZ so far has signed up with Norwegian oil and gas exploration support company, Aker Kvaener, to take 17.8ha of land in phase one and another 10.1ha later.

Another company, Salarium Argentum Inc, a trading company involved in the Himalayan crystal salt business was attracted to do its business at PKFZ due to the facilities and location.

Its managing director, Gary J. Nichols, said he was interested in making the facility its distribution hub because of the infrastructure and trade facilitation such as the import and export process as well as its close proximity to Westports.

"It is a conducive area for us to bring our products here to be repackaged and dispatched to our distributors worldwide.

"Malaysia is strategically located in the middle of Asia and it makes it the right place for companies to set up their distribution hub.

"It is viable to ship our goods to the west, Europe, Australia, Singapore, Britain and US via



Handing over: PKFZ managing director Noel Gulliver handing over the mock key to Selangor Customs director Datuk Abdul Razak Yaacob in front of the PKFZ Customs gate while being watched by (from left) Port Klang Authority deputy general manager (administration) Salihuddin Yusof, PKFZ director Tan Sri Prof Dr James Alfred and Royal Malaysian Customs director Datuk Ismail Ibrahim. — SIA HONG KIAU/The Star

Port Klang," he said.

On the operation of his company, Nichols said they have been in Malaysia since December and were looking forward to having their second warehouse in April or May.

"In addition to this, we have also reserved another two warehouses scheduled to be taken up in the middle of this year based on the increasing demand of our products.

"PKFZ is also the ideal place for new companies to utilise its services, facilities and infrastructure that offers a complete package," he said.

Last week, PKFZ officially handed over the Customs gate to the Royal Malaysian Customs.

Gulliver said PKFZ would work closely with Customs to ensure smooth running and fast track procedures were observed at the gate.

»It is a conducive area for us to bring our products here to be repackaged and dispatched to our distributors worldwide«

Gary J. Nichols

The Customs gate, he added was designed to also house various other Government departments such as health, veterinary services, pharmaceutical services and immigration.

Elaborating on the attractiveness of PKFZ, Gulliver said, firstly, PKFZ is strategically placed, as it is easily accessible via road, railway, air and sea, with established trade links to 120 countries around the world.

"Secondly, PKFZ is managed by professionals with over 20 years in the port management industry — specifically the internationally renowned JAFZA International which is the consulting and management division of Jebel Ali Free Zone Authority (JAFZA) in Dubai.

"Not only are we managed by professionals, PKFZ is also the first JAFZA-managed project in the Asia Pacific and will strive to emulate JAFZA in all its incentives and efficiency

"We offer competitive pricing with leases being affordably priced and various incentives given including export incentives, research and development goodies and investment tax allowance.

"PKFZ has a unique "hands-on" approach and it is not only the Free Zone Authority. We also have the facility planner and manager, business facilitator, operations manager, security manager, supervisor and enforcer," he said.